About us We are a professional body dedicated to building public trust in the insurance and financial planning profession. Our 125,000 members commit to high professional standards through continuing professional development and upholding a published ethical code. We all need domestic and general insurance for cars, homes and contents and travel. It's a big market with roles for claims teams, and underwriters, and support in finance and marketing. Financial Planners help clients achieve their personal and financial objectives. Their work is related to insurance through life assurance and pensions advice. behalf of policyholders to ensure compensation for their loss. Loss Adjusters investigate **Cyber analysts** create risk profiles for digital threats to claims for insurers to provide businesses using their data to an impartial assessment of the inform underwriting decisions. Brokers meet underwriters to **Underwriters** evaluate the risk and exposure of potential clients and decide whether to accept the risk and for what premium. Actuaries are the top level risk **Business functions** analysts who help to define the



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Claims teams are the front line suffered a loss. They investigate the cause and impact of the

Insurance companies are generally to be found in major

in these roles are excellent and can take you to director level... CEO anyone?

Insurance and Financial

Planning companies need support in a wide range

of professions such as HR, Marketing, Finance, Law, IT, Administration, Sales and **R&D**. Positions often require learning while working and usually include professional qualifications. Career prospects

Risk Managers advise companies on any risks to their business or its profitability. They identify risks, and advise on plans to transfer or mitigate risks, often

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Sport and entertainment are large and complex risk

nature of different risks and the

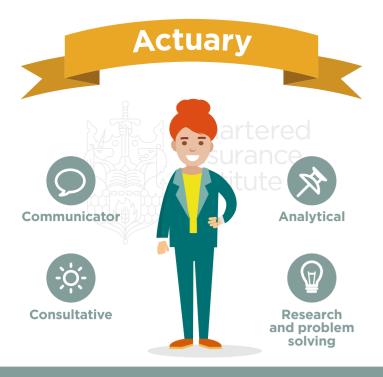
approach insurers can take to

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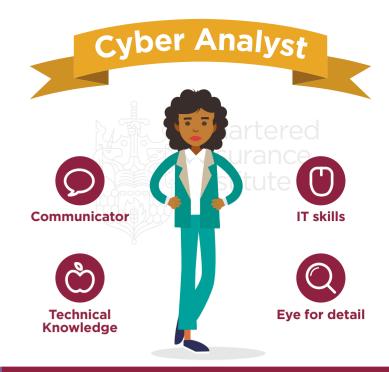


Chartered Insurance Institute









Responsibilities

Establish probabilities and assess risks, analysing data to monitor and project future risks and liabilities, developing new financial products, pricing commercial insurance, working with senior management, planning, IT and other departments.

Career Prospects

Management, consultancy partner, or corporate board level

Responsibilities

Building client relationships, understanding needs and providing advice on insurance products, creating a link between customers and insurers, negotiating terms, provide advice on claims.

Career Prospects

Director level, or business ownership.

Responsibilities

Assist in customer claims, build customer and broker relationships, investigate claims validity, identify fraud, co-ordinate services e.g. for repairs, pay out to policyholders.

Career Prospects

Career development to director level.

Responsibilities

Researching and evaluating security threats to corporate information systems, planning for disaster recovery, monitoring systems, researching emerging threats, contribute to design of security policies, design, procure and upgrade security systems.

Career Prospects

Career development to senior analyst, or consultant or director of cyber security.









Responsibilities

Acquiring and maintaining client relationships, reviewing client needs, researching products, producing plans to achieve client objectives, negotiating rates with financial product suppliers, maintaining technical knowledge, preparing financial reports.

Career Prospects

Senior adviser, team leader, business management business ownership.

Responsibilities

Investigate claims, inspect properties and gather evidence, interview claimants and witnesses, consult police or hospital records, advise on repair or replacement options.

Career Prospects

Senior specialist level.

Responsibil<u>ities</u>

Assist policy holders in complex or large claims, help in preparing and assessing the claim, negotiating for policy holders with insurer for best possible claim settlement, particularly where claims have been delayed or refused.

Career Prospects

Career development to director level or business ownership.

Responsibilities

Modelling personal finance requirements, researching consumer financial products, implementing advice (processing applications or investment switches), maintaining compliance knowledge in a regulated profession.

Career Prospects

Senior paraplanner or team leader, Practice Development Manager, Financial Adviser.









Responsibilities

Planning and implementing risk management processes, assessing risks and the degree of risk to accept or to mitigate or transfer, negotiating insurance, reporting to business functions and the board, education and training.

Career Prospects

Management or independent consultant o corporate board level.

Responsibilities

Survey commercial and personal property, assess risk information and prepare reports, advise on ways to mitigate risk, consult with underwriters, maintain technical knowledge and liaise with other specialists.

Career Prospects

Career development to senior surveyor, head of risk management.

Responsibilities

Collect risk information, calculate whether to provide cover, set competitive premiums, decide on policy terms and assist with wording, select the best risks at the right price, liaise with reinsurers and subject specialists.

Career Prospects

Career development to management level.

Responsibilities

Communicating implications of compliance/non-compliance. Monitoring changes to legislation, regulations, complaint handling and best practice. Financial/Regulatory body applications. Assessing business risks. Guidance on business changes, shareholdings, acquisitions/mergers.

Career Prospects

Range of Compliance roles such as Assistant, Officer, Analyst, Senior Analyst, Manager and Head of Compliance.