



Chartered  
Insurance  
Institute

Standards. Professionalism. Trust.

**2024 qualifications:**

Your guide to studying with us

# Career confident

## About us

The Chartered Insurance Institute (CII) is a professional body dedicated to building public trust in the insurance and personal finance professions. Over 122,000 members commit to high professional standards and continuing professional development.

We work with businesses to develop bespoke, company-wide solutions that ensure competitive advantage by enhancing employees' technical and professional competence.

Success in CII qualifications is universally recognised as evidence of knowledge and technical expertise.

Our members are able to drive personal development and maintain their professional standing by adhering to our Code of Ethics and by accessing a range of learning services.

**Find out more at: [cii.co.uk](https://www.cii.co.uk)**

## Our vision

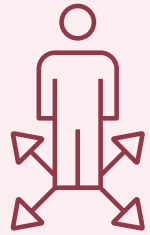
Our vision is to build public trust across the insurance and personal finance professions by providing relevant learning, insightful leadership and an engaged membership. Driving professional standards is at the heart of everything we do. Ethical conduct and technical competence are supported by our Code of Ethics and qualifications, designed in conjunction with sector practitioners and registered with Ofqual in the Regulated Qualifications Framework.

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# Your journey, our commitment

We are here to support you and your career development, whether you're new to the sector or a professional looking to progress your career aspirations.



## Tailor your qualification pathway

The flexibility of our qualifications framework allows you to select units that match the requirements of your current role or future career aspirations. We use a range of assessment methods, all carefully chosen and designed to promote the optimum type of learning for each level and qualification.

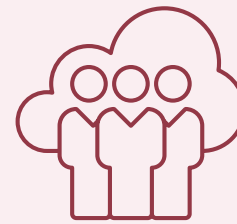
Find out more on pages 12-75.



## Earn recognition for your prior learning

If you hold a degree or professional qualification in a relevant subject, such as accounting, business, maths or law, you could receive CII credits that count towards completion of a CII qualification. In doing so, you could avoid duplication of learning and achieve your qualification more quickly.

Find out more on pages 10-11.

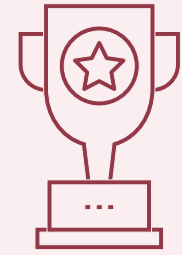


## Become a member

Membership supports your professional development and enhances your career potential.

As a member, you can join a society or professional community, focusing on the issues that matter most in your sector.

Find out more on pages 6-9.



## Earn the mark of professionalism

Once qualified, members are entitled to use the accompanying designation. In order to ensure your expertise remains current, use of designations is dependent on ongoing membership and CPD requirements.

To see the full list of designations available, head to pages 84-85.

Advanced Diploma holders can apply for Chartered status and progress to Fellowship.

Find out more on pages 86-88.

# Dedicated to your development

Our members are committed to ongoing professional development and champion the sharing of good practice to improve consumer outcomes. As a member, you can enjoy content designed to enhance your knowledge and keep you ahead of the curve.

### Standards

Be part of a professional body that's recognised and respected by employers, regulators and your professional peers. We play a pivotal role within the profession, setting standards for competence and influencing future direction.

### Professionalism

Our members are highly respected for their knowledge and expertise. Membership supports your professional development, enhances your career potential and integrates you into a network of like-minded professionals.

### Trust

Public trust is at the heart of all that we do. Our Royal Charter ensures we never lose sight of our mission. We help to unite the profession, increasing its credibility with consumers. Together, we drive confidence in the power of professional standards.

### Continuing Professional Development (CPD)

Members commit to ongoing learning and development, helping to ensure their knowledge remains up to date and relevant. We have created a programme of physical and digital events – alongside a wealth of online resources – to ensure your professional development is at the forefront of your membership.

[cii.co.uk/cpd](https://cii.co.uk/cpd)

### Ethical culture

By adhering to our Code of Ethics, members commit to upholding high professional standards of integrity, probity and ethical fair dealing. Ethics are a cornerstone of professionalism, and ethical behaviour is crucial to securing public trust and confidence in the profession.

[cii.co.uk/code](https://cii.co.uk/code)

### Extensive member network

A core benefit of your membership is access to an unrivalled network of local hubs throughout the UK, Channel Islands and the Isle of Man. 55 Local Institutes in addition to 26 Personal Finance Society Regional Committees provide you with access to local events and activities that help fulfil your professional expectations and grow your professional network.

### The Learning Content Hub

For digital content that informs and inspires, whilst meeting your professional development needs, browse our Hub for topical and business relevant resources including: good practice guides, videos, webinars, eBooks, blogs and podcasts – many of which are produced by some of the most influential minds in insurance.

[cii.co.uk/learning-content-hub](https://cii.co.uk/learning-content-hub)

### eLibrary

Members have access to an online search tool which enables you to browse thousands of resources from several databases covering general insurance, life and pensions, financial planning and risk as well as resources on leadership and management. The collection includes eBooks, articles, market reports and dictionaries, all of which are available online. You can also download and borrow eBooks on your PC, tablet or mobile device.

[cii.co.uk/elibrary](https://cii.co.uk/elibrary)

### Member discounts

As a member, you will benefit from significant discounts (typically over 20%) on exams, study materials and recognition of prior learning.

Watch the video on our website to discover many other membership benefits, including Connect (e-mentoring), Perks (discounts on a range of products and services), the TOTUM PRO student discount card and free legal helpline (UK only).

[cii.co.uk/membership](https://cii.co.uk/membership)

To become a member [click here](#) or for corporate membership enquiries email: [business.enquiries@cii.co.uk](mailto:business.enquiries@cii.co.uk)



# Join your professional community

## Societies and professional communities

Our societies and professional communities are dedicated to supporting you at every stage of your career, focusing on the issues that matter most in your sector.

### Business relevant insights

Guided by an Advisory Board of leading market practitioners, each group addresses developments relevant to your sector through insights and good practice guidance.

They work closely with key sectoral stakeholders to help identify emerging trends, with research and thought leadership providing you with the confidence to make key decisions.

### Supporting your career needs

Each society or community is committed to your ongoing professional development which means supporting you throughout every stage of your career. Whilst professional qualifications demonstrate your technical competence, membership provides you with the insights and resources to help you progress.

By providing focused CPD content opportunities along with a dedicated programme of digital and face-to-face events, your society offers access to the content that matters most to you, helping you to build a strong professional network and advance your career.

### Our members say:

*"The training, the events, the magazine – it all works. I am a member of other institutes and the CII feels more organised, easier to navigate and more focused."*

Feedback received via member survey.

By becoming a member of a society or professional community, you are joining other professionals committed to driving the profession forward through technical expertise, ethical behaviour, and a culture of learning and development.

### Personal Finance Society

The leading professional body in the UK for the personal finance profession.

[thepfs.org](http://thepfs.org)

### Society of Mortgage Professionals

Dedicated to those working in the mortgage market.

[smp.org.uk](http://smp.org.uk)

### Professional communities

These specialist communities are for professionals working in broking, claims and underwriting.

[cii.co.uk/membership/professional-communities](http://cii.co.uk/membership/professional-communities)

### How to join your society or professional community

New members can select their society or professional community when registering for membership. If you are an existing member, you can join or amend your relevant society or professional community by contacting our Customer Service Team.

# Recognition not repetition



## Recognition of prior learning

Before studying with us, check whether your previous qualifications from other professional bodies, institutes or universities count towards a CII qualification. It could save repeated learning and reduce your qualification costs.

To find out if you're eligible, details of the fee payable and to make an application, visit:

[ciigroup.org/prior-learning](https://ciigroup.org/prior-learning)

## Quality assured learning

Formed in consultation with experienced market practitioners and registered with Ofqual in the Regulated Qualifications Framework (RQF)\*, our qualifications are quality assured.

## Choosing the qualification that's right for you

Our qualifications range in difficulty to ensure we meet the needs of individuals at different stages in their career. We indicate the difficulty of a qualification by attributing it an RQF level: the higher the RQF level, the more the qualification demands from the learner.

The level of qualification you obtain can act as an indicator of your understanding of the subject for employers and your wider network to recognise.

RQF level 2	RQF level 3	RQF level 4
<p>Level 2 qualifications build a basic understanding of the sector and its key topics that can be applied to common situations.</p> <p>Qualifications at this level typically provide an introduction to topics within insurance and personal finance, and are ideal for those in trainee or junior roles, those new to the sector, or those working in roles that support technical areas of an organisation, such as Human Resources or Information Technology.</p> <p><b>Approximate level of study:</b> GCSE</p>	<p>Level 3 qualifications develop an understanding of the key principles, processes and products in greater detail that can be applied to practice.</p> <p>Qualifications at this level are ideal for those looking to appreciate the fundamental practices of key topics at junior to mid-level roles.</p> <p>Level 3 qualifications within personal finance provide licences to practice in areas such as mortgage and equity release advice, and in some oversight roles such as life and pensions office administration.</p> <p><b>Approximate level of study:</b> A-Level</p>	<p>Level 4 qualifications build a deeper technical and applied understanding of principles, processes and products, enabling analysis of core and specialist areas.</p> <p>Qualifications at this level are suited to those who wish to have their technical or specialist applied knowledge and skills recognised through formal qualifications for technical roles.</p> <p>Level 4 qualifications within personal finance provide a licence to practice for retail investment advice and advanced professional recognition for mortgage advisers.</p> <p><b>Approximate level of study:</b> First year of undergraduate study</p>

## Your Learning Statement

To help you plan your study journey, your personalised Learning Statement will keep a record of your units and credits as you achieve them. It will also explain how they contribute towards further qualifications.

Request your learning statement online: [cii.co.uk/learningstatement](https://cii.co.uk/learningstatement). Registration is simple and free.

## RQF levels in context

We have summarised each RQF level descriptor below, along with how each of our qualifications' content and objectives correspond to that level. This should help you identify those that match your skills and experience as well as your career aspirations. For each RQF level, we have signposted qualification equivalents to help you further understand their difficulty. More information on qualification equivalents can be found on the Ofqual website.

The colours assigned to the RQF levels have been applied to their respective qualifications throughout this brochure. You'll also notice our qualifications are labelled 'Award', 'Certificate', 'Diploma' and 'Advanced Diploma' to help you determine their size. The recommended study hours for an Award would be significantly less than that of an Advanced Diploma.

RQF level 6	RQF level 7
<p>Level 6 qualifications develop the ability to apply advanced or specialised understanding to complex situations.</p> <p>Within the insurance profession, level 6 qualifications are suited to managers of technical functions such as claims, broking or underwriting.</p> <p>Within the personal finance profession, level 6 qualifications provide recognition that you have consolidated and enhanced your technical knowledge to use in complex client scenarios where options must be carefully analysed and balanced.</p> <p><b>Approximate level of study:</b> Bachelor's degree</p>	<p>Level 7 qualifications develop the ability to use specialised skills, research and analysis to evaluate and propose enhanced ways of working within the sector and in professional practice in situations where there are many interacting factors.</p> <p>Qualifications give recognition to professionals who are taking the sector forward through researching and proposing strategies and new ways of working that will bring benefits to the sector and its customers.</p> <p><b>Approximate level of study:</b> Master's degree</p>

\*CII qualifications are regulated by CCEA and also by Qualifications Wales, using the Credit and Qualifications Framework Wales (CQFW). The CQFW level for each qualification mirrors the RQF level.

# Insurance qualifications

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Award in Motor Insurance Products and Policies (India)	26
Certificate in Motor Insurance (India)	27
Award in General Insurance (non-UK)	28
Award in Customer Service in Insurance (non-UK)	30
Certificate in Insurance and Financial Services (non-UK)	31

### RQF level 3

Award in London Market Insurance	32
Certificate in London Market Insurance	33
Certificate in Insurance	34

### RQF level 4

Diploma in Insurance	36
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### RQF level 6

Advanced Diploma in Insurance	38
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### RQF level 7

Certificate in London Market Insurance Specialisation	40
Certificate in Insurance Market Specialisation	41



# Insurance units

RQF level: 2 CII credit level: Award	RQF level: 3 equivalent CII credit level: Certificate	RQF level: 3 CII credit level: Certificate	
 <b>(FIT) Foundation Insurance Test</b> 6 credits 40 study hours  <b>(PL1) Introduction to Motor Insurance 1</b> 0 credits 20 study hours  <b>(PL2) Introduction to Travel Insurance 1</b> 0 credits 20 study hours  <b>(PL3) Introduction to Home Insurance 1</b> 0 credits 20 study hours  <b>(PL4) Introduction to Pet Insurance 1</b> 0 credits 20 study hours	 <b>Not available in the UK</b> The following units are not registered as part of the UK's Regulated Qualifications Framework (RQF).  <b>(IMP) Motor Insurance Products and Policies (India) 6</b> 15 credits 60 study hours  <b>(IMU) Motor Insurance Claims and Underwriting (India) 6</b> 15 credits 60 study hours  <b>(W01) Award in General Insurance (non-UK) 2</b> 15 credits 50 study hours  <b>(WH1) Award in General Insurance (Hong Kong) 3</b> 15 credits 50 study hours  <b>(W04) Award in Customer Service in Insurance (non-UK)</b> 15 credits 50 study hours  <b>(WCE) Insurance Claims Handling (non-UK) 4</b> 15 credits 60 study hours  <b>(WUE) Insurance Underwriting (non-UK) 5</b> 15 credits 60 study hours	 <b>(IF1) Insurance, Legal and Regulatory</b> 15 credits 60 study hours  <b>(IF2) General Insurance Business</b> 15 credits 60 study hours  <b>(IF3) Insurance Underwriting Process</b> 15 credits 60 study hours  <b>(IF4) Insurance Claims Handling Process</b> 15 credits 60 study hours  <b>(IF5) Motor Insurance Products</b> 15 credits 60 study hours  <b>(IF6) Household Insurance Products</b> 15 credits 60 study hours  <b>(IF7) Healthcare Insurance Products</b> 15 credits 60 study hours  <b>(IF8) Packaged Commercial Insurances</b> 15 credits 60 study hours  <b>(IF9) Customer Service in Insurance</b> 15 credits 60 study hours  <b>(I10) Insurance Broking Fundamentals</b> 15 credits 60 study hours  <b>(I11) Introduction to Risk Management</b> 15 credits 60 study hours  <b>(GR1) Group Risk</b> 10 credits 50 study hours	 <b>(LM1) London Market Insurance Essentials</b> 10 credits 40 study hours  <b>(LM2) London Market Insurance Principles and Practices</b> 15 credits 60 study hours  <b>(LM3) London Market Underwriting Principles</b> 15 credits 60 study hours

## Notes

1. Completion of three of the four Personal Lines Awards (PL1, PL2, PL3 and PL4) contributes 15 CII credits towards the unit requirement of the Certificate in Insurance.
2. Unit W01 is also available in Arabic (W02) and in Simplified Chinese (WM1).
3. Unit WH1 is also available in Traditional Chinese (HGT). Both WH1 and HGT are available to candidates in Hong Kong only.
4. Unit WCE is also available in Arabic (WCA) and Traditional Chinese (WCT). WCT will soon be withdrawn from new enrolments. The last sitting date for this unit is 30 April 2024, with the last enrolment date being 8 April 2024.
5. Unit WUE is also available in Arabic (WUA) and Traditional Chinese (WUT). WUT will soon be withdrawn from new enrolments. The last sitting date for this unit is 30 April 2024, with the last enrolment date being 8 April 2024.
6. Units IMP and IMU will soon be withdrawn from new enrolments. The last sitting date for these units is 30 April 2024, with the last enrolment date being 8 April 2024.

This is the framework for our insurance qualification units.

They are grouped according to their difficulty, from level 2 through to level 7.

Depending on the qualification you want to achieve, you'll need to study a number of these units. Some of our qualifications require just one unit while others require several.

RQF level: 4 CII credit level: Diploma	RQF level: 6 CII credit level: Advanced Diploma	RQF level: 7 CII credit level: Advanced Diploma
 <b>(M05) Insurance Law</b> 25 credits 120 study hours  <b>(M21) Commercial Insurance Contract Wording</b> 20 credits 100 study hours  <b>(M66) Delegated Authority</b> 25 credits 100 study hours  <b>(M67) Fundamentals of Risk Management</b> 25 credits 100 study hours  <b>(M80) Underwriting Practice</b> 20 credits 80 study hours  <b>(M81) Insurance Broking Practice</b> 20 credits 80 study hours  <b>(M85) Claims Practice</b> 20 credits 80 study hours  <b>(M86) Personal Insurances</b> 20 credits 80 study hours  <b>(M90) Cargo and Goods in Transit Insurances</b> 25 credits 100 study hours  <b>(M91) Aviation and Space Insurance</b> 30 credits 120 study hours  <b>(M92) Insurance Business and Finance</b> 25 credits 100 study hours  <b>(M93) Commercial Property and Business Interruption Insurances</b> 25 credits 100 study hours	 <b>(M94) Motor Insurance</b> 25 credits 100 study hours  <b>(M96) Liability Insurances</b> 25 credits 100 study hours  <b>(M97) Reinsurance</b> 30 credits 120 study hours  <b>(M98) Marine Hull and Associated Liabilities</b> 30 credits 100 study hours  <b>(530) Economics and Business</b> 30 credits 150 study hours  <b>(820) Advanced Claims</b> 30 credits 150 study hours  <b>(930) Advanced Insurance Broking</b> 30 credits 150 study hours  <b>(945) Marketing Insurance Products and Services</b> 30 credits 150 study hours  <b>(960) Advanced Underwriting</b> 30 credits 150 study hours  <b>(990) Insurance Corporate Management</b> 30 credits 150 study hours  <b>(992) Risk Management in Insurance</b> 30 credits 150 study hours  <b>(995) Strategic Underwriting</b> 30 credits 150 study hours  <b>(996) Strategic Claims Management</b> 30 credits 150 study hours  <b>(997) Advanced Risk Financing and Transfer</b> 30 credits 150 study hours	 <b>(993) Advances in Strategic Risk Management in Insurance</b> 50 credits 180 study hours   <b>(991) London Market Insurance Specialisation</b> 50 credits 180 study hours  <b>(994) Insurance Market Specialisation</b> 50 credits 180 study hours

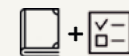
## Study and assessment key

Assessment methods vary depending on the unit's level and subject matter. Each unit within the framework has been assigned an icon, to identify the assessment method from the options below.



### Multiple choice question (MCQ) exam

Study is based on a specified enrolment period, from 01 January–31 December for UK exams, and 01 May–30 April for non-UK exams. MCQ exams can be sat at UK and international online exam centres, subject to availability, or via remote invigilation.



### Mixed assessment

Study is based on an 18 month enrolment period from the date of purchase. Candidates must pass a coursework assignment within the first six months and a MCQ exam within 18 months.



### Coursework assignments

Study is based on a 12 month enrolment period from the date of purchase. Candidates must pass three written assignments, each typically 2,000-3,000 words.



### Dissertation

Study is based on an 18 month enrolment period from the date of purchase. Candidates must submit a dissertation, typically 10,000-11,000 words, on an agreed subject.

## Award for the Foundation Insurance Test

2

RQF level

6

CII credits

N/A

Member designation

40 hrs

Recommended study time per unit

### Overview

The Level 2 Award for the Foundation Insurance Test is an introductory-level qualification that helps you develop an understanding of key insurance topics: how the insurance market operates, fundamental risk and insurance principles and procedures, and core personal and commercial insurance products.

The Award is particularly suitable if you're new to the sector, or in an associated profession or support role where you need to demonstrate a basic understanding of general insurance.

### Completion requirements

The Award comprises one core unit providing six CII credits on successful completion. These credits can be used towards further CII qualifications.

(FIT) Foundation Insurance Test  
6 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/FIT](https://cii.co.uk/FIT)

## Award in Motor Insurance

2

RQF level

N/A

CII credits

N/A

Member designation

20 hrs

Recommended study time per unit

### Overview

The Level 2 Award in Motor Insurance is suitable for entry-level staff, anyone working in customer-facing roles and those in support roles seeking to build a better understanding of motor insurance.

The Award gives a broad understanding of motor insurance, including the need for cover and its benefits; insurance legal principles and duties; product features; how cover is arranged and provided, and the principles of delivering good customer service.

### Completion requirements

The Award comprises one core unit: Introduction to Motor Insurance.

(PL1) Introduction to Motor Insurance  
0 credits\*

#### Core

\*Completion of three of the four Personal Lines Awards (Award in Motor Insurance, Award in Travel Insurance, Award in Home Insurance, Award in Pet Insurance) contributes 15 CII credits towards the unit requirement of the Certificate in Insurance. More information on the Certificate in Insurance can be found on page 34.

See page 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Interactive digital course
- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-mi](https://cii.co.uk/award-mi)

## Award in Travel Insurance

2

RQF level

N/A

CII credits

N/A

Member designation

20 hrs

Recommended study time per unit

### Overview

The Level 2 Award in Travel Insurance is suitable for entry-level staff, anyone working in customer-facing roles and those in support roles seeking to build a better understanding of travel insurance.

The Award gives a broad understanding of travel insurance, including the need for cover and its benefits; insurance legal principles and duties; product features; how cover is arranged and provided, and the principles of delivering good customer service.

### Completion requirements

The Award comprises one core unit: Introduction to Travel Insurance.

(PL2) Introduction to Travel Insurance  
0 credits\*

#### Core

\*Completion of three of the four Personal Lines Awards (Award in Travel Insurance, Award in Motor Insurance, Award in Home Insurance, Award in Pet Insurance) contributes 15 CII credits towards the unit requirement of the Certificate in Insurance. More information on the Certificate in Insurance can be found on page 34.

See page 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Interactive digital course
- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-ti](https://cii.co.uk/award-ti)

## Award in Home Insurance

2

RQF level

N/A

CII credits

N/A

Member designation

20 hrs

Recommended study time per unit

### Overview

The Level 2 Award in Home Insurance is suitable for entry-level staff, anyone working in customer-facing roles and those in support roles seeking to build a better understanding of home insurance.

The Award gives a broad understanding of home insurance, including the need for cover and its benefits; insurance legal principles and duties; product features; how cover is arranged and provided, and the principles of delivering good customer service.

### Completion requirements

The Award comprises one core unit: Introduction to Home Insurance.

(PL3) Introduction to Home Insurance  
0 credits\*

#### Core

\*Completion of three of the four Personal Lines Awards (Award in Home Insurance, Award in Travel Insurance, Award in Motor Insurance, Award in Pet Insurance) contributes 15 CII credits towards the unit requirement of the Certificate in Insurance. More information on the Certificate in Insurance can be found on page 34.

See page 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Interactive digital course
- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-hi](https://cii.co.uk/award-hi)



## Award in Pet Insurance

**2**

RQF level

**N/A**

CII credits

**N/A**

Member designation

**20 hrs**

Recommended study time per unit

### Overview

The Level 2 Award in Pet Insurance is suitable for entry-level staff, anyone working in customer-facing roles and those in support roles seeking to build a better understanding of pet insurance.

The Award gives a broad understanding of pet insurance, including the need for cover and its benefits; insurance legal principles and duties; product features; how cover is arranged and provided, and the principles of delivering good customer service.

### Completion requirements

The Award comprises one core unit: Introduction to Pet Insurance.

**(PL4) Introduction to Pet Insurance**  
0 credits\*

#### Core

\*Completion of three of the four Personal Lines Awards (Award in Pet Insurance, Award in Travel Insurance, Award in Home Insurance, Award in Motor Insurance) contributes 15 CII credits towards the unit requirement of the Certificate in Insurance. More information on the Certificate in Insurance can be found on page 34.

See page 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Interactive digital course
- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

**Find out more and enrol here:**

[cii.co.uk/award-pi](https://cii.co.uk/award-pi)

**Understand the key principles of delivering good customer service**





## Award in General Insurance (Hong Kong)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**50 hrs**

Recommended study time per unit

### Overview

The Award in General Insurance (Hong Kong) is similar to the Award in General Insurance (non-UK) but is specific to the Hong Kong regulatory environment. The Award is an introductory-level qualification that helps develop your knowledge and understanding of insurance principles, local procedures and products.

It is suitable for new entrants to the profession or insurance practitioners at the beginning of their career seeking to build on existing knowledge through formal study. It also meets the operating standards set by the Hong Kong regulator.

Also available in Traditional Chinese, (HGT).

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

**(WH1) Award in General Insurance (Hong Kong)**  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only
- Exam guide via RevisionMate
- Assessment entry

#### Find out more and enrol here:

[cii.co.uk/award-general-insurance-hk](http://cii.co.uk/award-general-insurance-hk)

## Award in Motor Insurance Claims and Underwriting (India)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**60 hrs**

Recommended study time per unit

### Overview

The Award in Motor Insurance Claims and Underwriting (India) provides an essential introduction to motor insurance in India. It provides knowledge and understanding of the fundamental principles and practices relating to the claims and underwriting process in the Indian motor insurance market.

The Award is suitable for entry level practitioners, anyone working in customer-facing roles and those in support roles working in the motor insurance market in India.

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

**(IMU) Award in Motor Insurance Claims and Underwriting (India)**  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only
- Exam guide via RevisionMate
- Assessment entry

This unit will soon be withdrawn from sale.

**Please note** – for those who have previously purchased but not yet booked their exam, bookings can be made via MyCII. The final date you will be able to sit an IMU exam is 30 April 2024.

#### Find out more and enrol here:

[cii.co.uk/award-mi-cu-india](http://cii.co.uk/award-mi-cu-india)

## Award in Motor Insurance Products and Policies (India)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**60 hrs**

Recommended study time per unit

### Overview

The Award in Motor Insurance Products and Policies (India) provides an essential introduction to motor insurance in India. It provides knowledge and understanding of the fundamental principles and practices relating to the products and policies in the Indian motor insurance market.

The Award is suitable for entry level practitioners, anyone working in customer-facing roles and those in support roles working in the motor insurance market in India.

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(IMP) Award in Motor Insurance Products and Policies (India)  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only
- Assessment entry
- Exam guide via RevisionMate

This unit will soon be withdrawn from sale.

**Please note** – for those who have previously purchased but not yet booked their exam, bookings can be made via MyCII. The final date you will be able to sit an IMP exam is 30 April 2024.

#### Find out more and enrol here:

[cii.co.uk/award-mi-pp-india](http://cii.co.uk/award-mi-pp-india)

## Certificate in Motor Insurance (India)

**N/A**

RQF level (equivalent to level 3)

**45**

CII credits

**Cert CII**

Member designation

**50-60 hrs**

Recommended study time per unit

### Overview

The Certificate in Motor Insurance (India) will enable you to advance your understanding of motor insurance products and principles and the key disciplines of underwriting and claims. The Certificate will assist you in understanding the nature and key features of risk and insurance in the motor insurance market. It also provides an understanding of the main regulatory and legal principles and the key aspects of ethics, corporate governance and internal controls.

The Certificate is ideal for candidates outside the UK who work in the motor insurance market in India.

### Completion requirements

The Certificate comprises three core units providing 45 CII credits on successful completion. These credits can be used towards further CII qualifications.

(IMP) Motor Insurance Products and Policies (India)  
15 credits

(IMU) Motor Insurance Claims and Underwriting (India)  
15 credits

(W01) Award in General Insurance (non-UK)  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only (also available as printed and digital for W01)
- Assessment entry
- Online support including exam guide via RevisionMate (exam guide only for units IMP and IMU)

Units IMP and IMU will soon be withdrawn from sale.

**Please note** – for those who have previously purchased but not yet booked their exam, bookings can be made via MyCII. The final date you will be able to sit an IMP and IMU exam is 30 April 2024.

#### Find out more and enrol here:

[cii.co.uk/cert-mi-india](http://cii.co.uk/cert-mi-india)

## Award in General Insurance (non-UK)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**50 hrs**

Recommended study time per unit

### Overview

The Award in General Insurance is an introductory-level qualification that helps develop your understanding of insurance principles, procedures and products.

It's particularly suitable if you're a non-UK insurance practitioner at the beginning of your career or seeking to build on existing knowledge through formal study. It also meets the operating standards set by the local regulator.

Also available in Arabic, (W02) and in Simplified Chinese, (WMI).

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(W01) Award in  
General Insurance (non-UK)  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-general-insurance](https://cii.co.uk/award-general-insurance)



Develop an understanding of risk and insurance, the structure of the insurance market and the key legal principles governing insurance contracts

## Award in Customer Service in Insurance (non-UK)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**50 hrs**

Recommended study time per unit

### Overview

The Award in Customer Service in Insurance (non-UK) provides an essential introduction to the customer service function specific to insurance companies, intermediaries and providers. It helps build knowledge and understanding of the key processes and requirements related to good customer service.

Designed for those working in non-UK customer-facing roles, the Award is suitable for sales support and claims settlement staff, as well as new entrants to the profession.

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

**(W04) Award in Customer Service in Insurance (non-UK)**  
15 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-customer-service](https://cii.co.uk/award-customer-service)

## Certificate in Insurance and Financial Services (non-UK)

**N/A**

RQF level (equivalent to level 3)

**40-45**

CII credits

**Cert CII**

Member designation

**50-60 hrs**

Recommended study time per unit

### Overview

The Certificate offers a dedicated pathway for candidates outside the UK to achieve the Certificate in Insurance and Financial Services (non-UK). It is ideal for those who provide financial advice, act as an insurance agent, or aspire to either of these roles.

In successfully completing three units you will gain valuable knowledge relevant to your role and qualify for the Certificate.

### Completion requirements

The Certificate comprises three core units, providing 40-45 CII credits on successful completion. You must select three units from the following options: AWF or AWB (not both), W01 or WH1 (not both) AWP or W04.

CII credits achieved can be used towards further CII qualifications.

**(AWF) Award in Financial Planning (non-UK)**  
15 credits

OR

**(AWB) Award in Bancassurance (non-UK)**  
15 credits

**(W01) Award in General Insurance (non-UK)**  
15 credits

OR

**(WH1) Award in General Insurance (Hong Kong)**  
15 credits

**(AWP) Award in Investment Planning (non-UK)**  
10 credits

**(W04) Award in Customer Service in Insurance (non-UK)**  
15 credits

#### Core

See pages 16-17 and 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital (digital only for WH1)
- Assessment entry
- Online support including exam guide via RevisionMate (exam guide only for WH1)

#### Find out more and enrol here:

[cii.co.uk/cert-ins-fs](https://cii.co.uk/cert-ins-fs)



## Award in London Market Insurance

3

RQF level

25

CII credits

N/A

Member designation

40-60 hrs

Recommended study time per unit

### Overview

The Level 3 Award is a specialist qualification for those working in or with the London Market. It helps you gain a broad understanding of the insurance process and practice across the London Market.

Designed in consultation with London Market practitioners, the Award in London Market Insurance provides an essential grounding for new entrants to the profession, or those who have dealings with it.

### FCA appropriate qualification

The Award in London Market Insurance is recognised by the FCA as an appropriate qualification for the regulated activity of advising on syndicate participation at Lloyd's.

### Completion requirements

The Award comprises two core units providing a total of 25 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/ALMI](https://cii.co.uk/ALMI)

## Certificate in London Market Insurance

3

RQF level

40

CII credits

Cert CII

(London Market)  
Member designation

40-60 hrs

Recommended study time per unit

### Overview

Building on introductory knowledge gained from the Award in London Market Insurance, the Level 3 Certificate in London Market Insurance requires one further unit: London Market Underwriting Principles, (LM3).

The Certificate develops knowledge and understanding of the underwriting disciplines within the London Market, and of the key elements of the cycle. It also explores the opportunities and challenges posed by using different distribution channels such as delegated underwriting.

It is a specialised qualification for those working in or conducting business through the London Market. It is particularly suitable for employees of Lloyd's syndicates, brokers, managing agents or members' agents in administrative, operational or other support roles, for example, business development managers, underwriting technicians or business analysts.

### Completion requirements

The Certificate comprises three core units providing 40 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-lmi](https://cii.co.uk/cert-lmi)

## Certificate in Insurance

3

RQF level

40

CII credits

Cert CII

Member designation

40-60 hrs

Recommended study  
time per unit

### Overview

The Level 3 Certificate in Insurance is a core qualification for insurance staff working across all sectors of the industry. It provides a fundamental grounding of the key insurance principles, disciplines, products and markets, including the regulatory environment, key disciplines of underwriting and claims, in addition to popular products such as motor, household, healthcare and packaged commercial insurances.

The Certificate develops the knowledge and confidence needed as you begin to specialise your studies according to your ambitions and career requirements.

### Completion requirements

The Certificate requires a minimum of 40 CII credits for successful completion. Candidates must study one core unit: IF1 or both LM1 and LM2. It is recommended that non-UK candidates study W01 as their core unit.



### Core

The remaining credits can come from any units within the insurance qualifications framework. However, please note the following restrictions:

- Due to the extent of syllabus overlap between IF1, LM1 and W01, achieving more than one of these units will receive only one award of credits.
- If you choose LM1 + LM2 as your core unit, studying LM3 to satisfy the remaining credit requirement will achieve the Certificate in London Market Insurance, instead of the Certificate in Insurance.

We recommend that you sit the required core unit(s) first as these provide foundation knowledge upon which the others build. CII credits achieved via the Certificate can be used towards further CII qualifications.

See pages 16-17 for individual unit assessment method.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

### Find out more and enrol here:

[cii.co.uk/cert-insurance](https://cii.co.uk/cert-insurance)

Develop your understanding of insurance principles, key disciplines and products





## Diploma in Insurance

**4**

RQF level

**120**

CII credits

**DipCII**

Member designation

**80-120 hrs**

Recommended study  
time per unit

### Overview

The Level 4 Diploma in Insurance is a technical and supervisory qualification appropriate for insurance staff working across all sectors of the profession. It provides a firm understanding of insurance fundamentals and develops advanced technical knowledge.

We recommend that candidates complete the Certificate in Insurance or equivalent, prior to studying for the Diploma.

### Completion requirements

The Diploma requires a minimum of 120 CII credits for successful completion, with at least 90 credits at Diploma level or above.

Contributing towards the 90 credits at Diploma level or above requirement, candidates must study unit M05, along with either M92 or 530, providing 50-55 Diploma level or above credits. A further 40-45 credits at Diploma level or above must be achieved to meet the requirement of 90, along with a further 30 credits for full qualification completion. These remaining 30 credits can come from any units within the insurance framework.

**(M05) Insurance Law**  
25 credits

AND

**(M92) Insurance  
Business and Finance**  
25 credits

OR

**(530) Economics  
and Business**  
30 credits

### Core

To see which units are regarded as Diploma level, along with individual unit assessment methods, see pages 16-17. CII credits achieved via the Diploma can be used towards further CII qualifications.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Specimen coursework assignment
- Online support including exam guide via RevisionMate (exam guide only available for units M05 and M92)

### Find out more and enrol here:

[cii.co.uk/dip-insurance](http://cii.co.uk/dip-insurance)



**Understand the law of insurance contracts, how they come into force and how the various parts of an insurance contract operate**



## Advanced Diploma in Insurance

6

RQF level

290

CII credits

ACII

Member designation

120-180 hrs

Recommended study time per unit

### Overview

The Level 6 Advanced Diploma in Insurance provides you with an enhanced understanding of insurance practice, and is a comprehensive assessment of market knowledge and understanding. On completion, the Advanced Diploma demonstrates your advanced technical awareness and critical understanding of the sector to your colleagues, customers and regulators. Widely recognised, it stands as evidence of your commitment and ability, and can be your passport to a successful career. Members who hold the Advanced Diploma in Insurance and have at least five years' sector experience are eligible to apply for Chartered status.

We recommend you complete the Diploma in Insurance or equivalent, prior to studying for the Advanced Diploma.

### Completion requirements

The Advanced Diploma requires a minimum of 290 CII credits for successful completion, with at least 150 at Advanced Diploma level, and a further 55 at Diploma level or above. The remaining 85 credits can come from any units within the insurance framework.

Contributing towards these requirements, candidates must study unit M05, one unit from M92 or 530, and one unit from 820, 930 or 960:



### Core

The remaining credits can come from any units within the insurance framework. To see which units are regarded as Advanced Diploma, or Diploma level, along with individual unit assessment methods, see pages 16-17.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Specimen coursework assignment
- Online support including exam guide via RevisionMate (exam guide only available for units M05 and M92)

### Find out more and enrol here:

[cii.co.uk/adip-insurance](http://cii.co.uk/adip-insurance)

**Demonstrate your advanced technical awareness and critical understanding of the sector to your customers, colleagues and regulators**





## Certificate in London Market Insurance Specialisation

7

RQF level

50

CII credits

N/A

Member designation

180 hrs

Recommended study time per unit

### Overview

Developed in partnership with the Lloyd's Market Association (LMA), the Level 7 Certificate in London Market Insurance Specialisation improves practitioners' research skills within a concentrated field of study appropriate to the London Market.

The Certificate will enable you to create learning that matches precisely to your role and career aspirations. It will also allow you to gain an in-depth understanding of a chosen topic through research and analysis.

This qualification requires study at a level equivalent to Master's degree learning, and as such we would advise candidates not to underestimate the demands associated with its completion. Candidates should fully familiarise themselves with the available dissertation guidelines and instructions in advance of entry.

### Completion requirements

The Certificate comprises one core unit, assessed by dissertation on an agreed topic, providing 50 CII credits on successful completion.

(991) London Market Insurance Specialisation  
50 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Exemplar research proposal and dissertation
- Support from a dissertation guide – an expert practitioner from the sector
- Online support via RevisionMate, including dissertation guidelines and instructions.

#### Find out more and enrol here:

[cii.co.uk/lm-specialisation](https://cii.co.uk/lm-specialisation)

## Certificate in Insurance Market Specialisation

7

RQF level

50

CII credits

N/A

Member designation

180 hrs

Recommended study time per unit

### Overview

Similar in structure to the Certificate in London Market Insurance Specialisation, the Certificate in Insurance Market Specialisation has been developed for the broader insurance community. It is ideal for insurance market practitioners who wish to develop their research skills and apply them to a specific subject area.

The Certificate will enable you to create learning that matches precisely to your role and career aspirations. It will also allow you to gain an in-depth understanding of a chosen topic through research and analysis.

This qualification requires study at a level equivalent to Master's degree learning, and as such we would advise candidates not to underestimate the demands associated with its completion. Candidates should fully familiarise themselves with the available dissertation guidelines and instructions in advance of entry.

### Completion requirements

The Certificate comprises one core unit, assessed by dissertation on an agreed topic, providing 50 CII credits on successful completion.

(994) Insurance Market Specialisation  
50 credits

#### Core

See pages 16-17 for individual unit assessment method.

#### Included within your Enrolment:

- Exemplar research proposal and dissertation
- Support from a dissertation guide – an expert practitioner from the sector
- Online support via RevisionMate, including dissertation guidelines and instructions.

#### Find out more and enrol here:

[cii.co.uk/im-specialisation](https://cii.co.uk/im-specialisation)

# Personal Finance qualifications

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# Personal Finance units

RQF level: 2 CII credit level: Award	RQF level: 3 equivalent CII credit level: Certificate	RQF level: 3 CII credit level: Certificate	
 <p><b>(LF1) Life and Pensions Foundations</b> 0 credits 40 study hours</p>	<p style="background-color: #f4a460; padding: 2px;">Not available in the UK</p> <p>The following units are not registered as part of the UK's Regulated Qualifications Framework (RQF).</p> <p><b>(AWB) Award in Bancassurance (non-UK)</b> 15 credits 60 study hours</p> <p><b>(AWF) Award in Financial Planning (non-UK)</b><sup>1</sup> 15 credits 60 study hours</p> <p><b>(HFE) Award in Financial Planning (Hong Kong)</b><sup>2</sup> 15 credits 60 study hours</p> <p><b>(AWP) Award in Investment Planning (non-UK)</b><sup>3</sup> 10 credits 60 study hours</p>	 <p><b>(CF1) UK Financial Services, Regulation and Ethics</b><sup>4</sup> 15 credits 60 study hours</p> <p><b>(CF6) Mortgage Advice</b><sup>4</sup> 20 credits 100 study hours</p> <p><b>(CF8) Long Term Care Insurance</b><sup>4</sup> 15 credits 70 study hours</p> <p><b>(ER1) Equity Release</b><sup>4</sup> 15 credits 70 study hours</p> <p><b>(FA1) Life Office Administration</b><sup>4</sup> 10 credits 60 study hours</p> <p><b>(FA2) Pensions Administration</b><sup>4</sup> 10 credits 60 study hours</p> <p><b>(FA5) Individual Savings Account Administration</b><sup>4</sup> 10 credits 70 study hours</p> <p><b>(GR1) Group Risk</b> 10 credits 50 study hours</p> <p><b>(LP1) Life and Pensions Customer Operations</b><sup>4</sup> 15 credits 60 study hours</p> <p><b>(LP2) Financial Services Products and Solutions</b><sup>4</sup> 20 credits 100 study hours</p>	 <p><b>(LP3) Life and Pensions Principles and Practices</b><sup>4</sup> 10 credits 50 study hours</p> <p><b>(R05) Financial Protection</b><sup>4</sup> 10 credits 50 study hours</p>





## Notes

- Unit AWF is also available in Arabic (AWA). AWA will soon be withdrawn from new enrolments. The last sitting date for this unit is 30 April 2024, with the last enrolment date being 8 April 2024.
- Unit HFE is also available in Traditional Chinese (HFT).
- Unit AWP is also available in Traditional Chinese (WPT). WPT will soon be withdrawn from new enrolments. The last sitting date for this unit is 30 April 2024, with the last enrolment date being 8 April 2024.
- The FCA has listed these units as meeting appropriate qualification requirements for specific regulated activities (typically as part of a qualification). Please note, previous versions of CII units and qualifications may be listed as meeting requirements and other FCA requirements may apply for these activities.

This is the framework for our personal finance qualification units.

They are grouped according to their difficulty, from level 2 through to level 6.

Depending on the qualification you want to achieve, you'll need to study a number of these units. Some of our qualifications require just one unit, while others require several.

RQF level: 4 CII credit level: Diploma		RQF level: 6 CII credit level: Advanced Diploma
 <p><b>(J02) Trusts</b> 20 credits 100 study hours</p> <p><b>(J05) Pension Income Options</b> 20 credits 100 study hours</p> <p><b>(J07) Supervision in a Regulated Environment</b> 20 credits 100 study hours</p> <p><b>(R06) Financial Planning Practice</b><sup>4</sup> 30 credits 100 study hours</p>  <p><b>(J09) Paraplanning</b> 30 credits 100 study hours</p>	 <p><b>(J10) Discretionary Investment Management</b><sup>4</sup> 20 credits 80 study hours</p> <p><b>(J12) Securities Advice and Dealing</b><sup>4</sup> 20 credits 70 study hours</p> <p><b>(R01) Financial Services, Regulation and Ethics</b><sup>4</sup> 20 credits 60 study hours</p> <p><b>(R02) Investment Principles and Risk</b><sup>4</sup> 20 credits 60 study hours</p> <p><b>(R03) Personal Taxation</b><sup>4</sup> 10 credits 50 study hours</p> <p><b>(R04) Pensions and Retirement Planning</b><sup>4</sup> 10 credits 50 study hours</p> <p><b>(R07) Advanced Mortgage Advice</b> 15 credits 70 study hours</p>	 <p><b>(AF1) Personal Tax and Trust Planning</b> 30 credits 150 study hours</p> <p><b>(AF4) Investment Planning</b> 30 credits 150 study hours</p> <p><b>(AF5) Financial Planning Process</b> 30 credits 150 study hours</p> <p><b>(AF7) Pension Transfers</b><sup>4</sup> 20 credits 100 study hours</p>  <p><b>(AF6) Senior Management and Supervision</b> 30 credits 150 study hours</p> <p><b>(AF8) Retirement Income Planning</b> 30 credits 150 study hours</p>

## Study and assessment key

Assessment methods vary depending on the unit's level and subject matter. Each unit within the framework has been assigned an icon to identify the assessment method from the options below.



### Multiple choice question (MCQ) exam

Study is based on a specified enrolment period, from 01 September–31 August for UK exams, and 01 May–30 April for non-UK exams. MCQ exams can be sat at UK and international online exam centres, subject to availability, or via remote invigilation.



### Written exam

Study is based on a 12 month enrolment period from the date of purchase. Exams are delivered on-screen/typed (in test centres or remotely), with the exception of AF4, which is paper-based.



### Coursework assignments

Study is based on a 12 month enrolment period from the date of purchase. Candidates must pass three written assignments, each typically 2,000-3,000 words.

## Award in Long Term Care Insurance

3

RQF level

15

CII credits

N/A

Member designation

70 hrs

Recommended study time per unit

### Overview

The Level 3 Award in Long Term Care Insurance develops knowledge and understanding of long-term care cover, including legal, taxation and regulatory issues and the responsibilities of local authorities.

### FCA appropriate qualification

When held with the Diploma in Financial Planning or the Diploma in Regulated Financial Planning, the Award in Long Term Care Insurance meets the FCA's qualification requirements for advising on long-term care products and retirement advice.

### Completion requirements

The Award comprises one core unit, providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(CF8) Long Term  
Care Insurance  
15 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-longtermcare](https://cii.co.uk/award-longtermcare)

## Award in Financial Planning (Hong Kong)

N/A

RQF level (equivalent to level 3)

15

CII credits

CII (Award)

Member designation

60 hrs

Recommended study time per unit

### Overview

The Award in Financial Planning (Hong Kong) provides knowledge and understanding of the financial planning process within a professional business environment and the core financial and life assurance products suitable to a client's needs.

The Award is suitable for those at the start of their career or anyone working in financial planning seeking to build their knowledge and understanding of financial planning in Hong Kong. This qualification can only be awarded to non-UK residents.

Also available in Traditional Chinese, (HFT).

### Completion requirements

The Award comprises one core unit providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(HFE) Award in Financial  
Planning (Hong Kong)  
15 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only
- Assessment entry
- Exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-fp-hk](https://cii.co.uk/award-fp-hk)



## Award in Financial Planning (non-UK)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**60 hrs**

Recommended study time per unit

### Overview

The Award in Financial Planning (non-UK) provides foundation knowledge in the core financial and life assurance products. You will also learn what constitutes professional practice, providing you with a framework for ethical behaviour.

The Award is suitable for anyone working outside the UK in the insurance and financial services sector. This qualification can only be awarded to non-UK residents.

Also available in Arabic: Award in Financial Planning, (AWA).

### Completion requirements

The Award comprises one core unit, providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(AWF) Award in  
Financial Planning (non-UK)  
15 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

Unit AWA will soon be withdrawn from sale.

**Please note** – for those who have previously purchased but not yet booked their exam, bookings can be made via MyCII. The final date you will be able to sit an AWA exam is 30 April 2024.

#### Find out more and enrol here:

[cii.co.uk/award-financial-planning](https://cii.co.uk/award-financial-planning)

## Award in Bancassurance (non-UK)

**N/A**

RQF level (equivalent to level 3)

**15**

CII credits

**CII (Award)**

Member designation

**60 hrs**

Recommended study time per unit

### Overview

Designed for financial advisers and insurance agents working outside the UK in the banking sector, the Award in Bancassurance (non-UK) provides foundation knowledge in core financial, life assurance and insurance products. You will also learn what constitutes professional practice, providing you with a framework for ethical behaviour.

The Award is suitable for anyone working outside the UK in the insurance and financial services sector.

### Completion requirements

The Award comprises one core unit, providing 15 CII credits on successful completion. These credits can be used towards further CII qualifications.

(AWB) Award in  
Bancassurance (non-UK)  
15 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-bancassurance](https://cii.co.uk/award-bancassurance)

## Certificate in Insurance and Financial Services (non-UK)

**N/A**

RQF level (equivalent to level 3)

**40-45**

CII credits

**Cert CII**

Member designation

**50-60 hrs**

Recommended study time per unit

### Overview

The Certificate offers a dedicated pathway for candidates outside the UK to achieve the Certificate in Insurance and Financial Services (non-UK). It is ideal for those who provide financial advice, act as an insurance agent, or aspire to either of these roles.

In completing the Certificate you will gain a solid base of knowledge relevant to your role.

### Completion requirements

The Certificate comprises three core units, providing 40-45 CII credits on successful completion. You must select three units from the following options: AWF or AWB (not both), W01 or WH1 (not both), AWP or W04. CII credits achieved via the Certificate can be used towards further CII qualifications.

(AWF) Award in Financial Planning (non-UK) 15 credits	OR	(AWB) Award in Bancassurance (non-UK) 15 credits
(W01) Award in General Insurance (non-UK) 15 credits	OR	(WH1) Award in General Insurance (Hong Kong) 15 credits
(AWP) Award in Investment Planning (non-UK) 10 credits		
(W04) Award in Customer Service in Insurance (non-UK) 15 credits		

### Core

See pages 16-17 and 44-45 for individual unit assessment method.

### Included within your Enrolment:

- Study text – digital only or printed and digital (digital only for WH1)
- Assessment entry
- Online support including exam guide via RevisionMate (exam guide only for WH1)

### Find out more and enrol here:

[cii.co.uk/cert-ins-fs](http://cii.co.uk/cert-ins-fs)

Develop a solid grounding in the relevant core financial, life assurance and insurance products



## Certificate in Paraplanning

4

RQF level

75-80

CII credits

CertPFS

(Paraplanning)  
Member designation

50-100 hrs

Recommended study  
time per unit

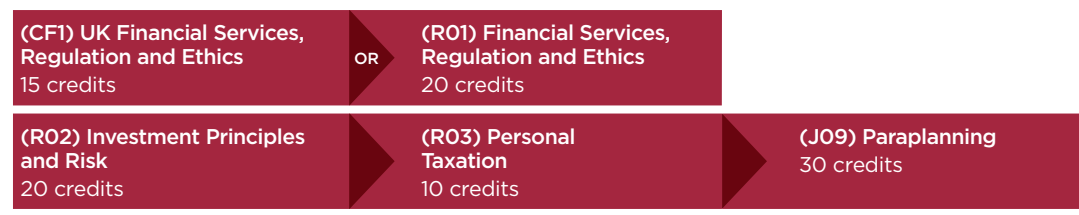
### Overview

The Level 4 Certificate in Paraplanning meets the specific needs of paraplanners, or those aspiring to the role. It offers a dedicated qualification route, developing paraplanning skills, expertise and advanced technical knowledge in several key advisory areas. It develops core technical knowledge in a number of key advisory areas, and helps you gain specialist report writing skills that improve your ability to provide sound professional advice.

It is ideal for senior and mid-level paraplanners looking to further their knowledge or those aspiring to the role, including new entrants, graduates and anyone looking for an entry route into financial planning.

### Completion requirements

The Certificate comprises four core units providing 75-80 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate (exam guide only available for units CF1, R01, R02 and R03)
- Specimen coursework assignment for J09

#### Find out more and enrol here:

[cii.co.uk/cert-paraplanning](https://cii.co.uk/cert-paraplanning)

## Diploma in Regulated Financial Planning

4

RQF level

100

CII credits

DipPFS

Member designation

50-60 hrs

Recommended study  
time per unit

### Overview

The Level 4 Diploma in Regulated Financial Planning helps develop core technical knowledge and initial financial planning capabilities. The Diploma is appropriate for paraplanners, technical consultants and those in financial planning support roles. It is particularly suitable for anyone seeking to give retail investment advice as it provides both an industry entry qualification and a great starting point for ongoing development within financial planning.

### FCA appropriate qualification

The Diploma in Regulated Financial Planning meets the FCA's qualification requirements for anyone advising on retail investment products.

### Completion requirements

The Diploma comprises six core units, providing 100 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate
- Practice tests available for R06 via RevisionMate

#### R06 Case Studies Video Revision

Case study revision videos are available to purchase separately during the two weeks prior to the exam. Find out more [here](#).

#### Regulated Retail Investment Adviser Re-evaluation

The FCA has collaborated with the CII to form a re-evaluation test of the knowledge required for practising retail investment advisors. Identifying areas of strength and weakness, the re-evaluation is a great way to demonstrate that your technical knowledge and application is up to date. The test contains 100 questions based on Diploma units R01-R05.

Successfully passing the re-evaluation counts as 35 CPD hours when supported by an identified learning need and a reflective statement.

More information can be found online: [cii.co.uk/RAR](https://cii.co.uk/RAR)

#### Find out more and enrol here:

[cii.co.uk/dip-rfp](https://cii.co.uk/dip-rfp)



# Diploma in Financial Planning

**4**

RQF level

**140**

CII credits

**DipPFS**

Member designation

**50-100 hrs**

Recommended study time per unit

## Overview

The Level 4 Diploma in Financial Planning develops core technical understanding across a broad range of key financial planning areas. The Diploma is suitable for paraplanners and technical consultants, and those in roles supporting financial planning processes.

To complete the Diploma in Financial Planning you must already hold one of the following CII qualifications, or equivalent: Certificate in Financial Services, Certificate in Regulated Financial Services Operations, or the withdrawn Certificate in Financial Planning.

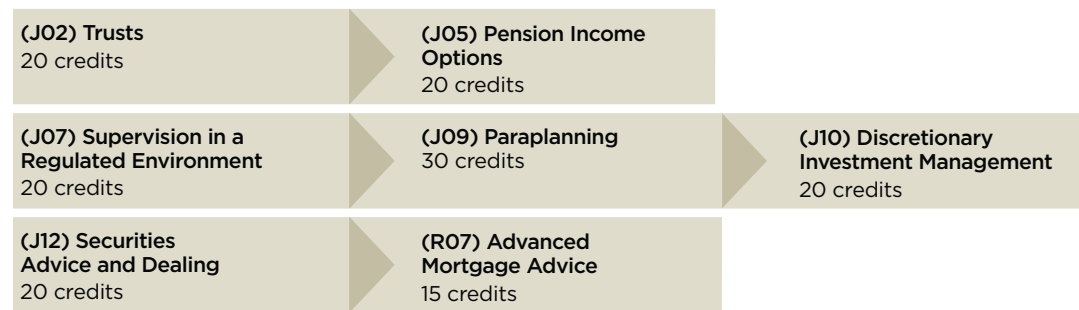
## Completion requirements

The Diploma in Financial Planning comprises option units from across the Personal Finance qualifications framework. A minimum of 140 CII credits must be obtained for successful completion. These credits can be used towards further CII qualifications.

At least 80 CII credits must be at Diploma level; this includes the seven units listed below and units R01-R04 and R06 from the Diploma in Regulated Financial Planning. One Advanced Diploma in Financial Planning unit can count towards this requirement. You must pass at least one CII Diploma unit (J02, J05, J07, J09, J10, J12, R01-R04, R06-R07) by examination/coursework.

The remaining credits can come from any units within the Personal Finance qualifications framework, subject to a maximum of 30 Advanced Diploma credits.

See pages 44-45 to discover which units provide Advanced Diploma level credits.



### Option units

See pages 44-45 for individual unit assessment method.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guides via RevisionMate
- Specimen coursework assignment for J09

### Find out more and enrol here:

[cii.co.uk/dip-financialplanning](http://cii.co.uk/dip-financialplanning)



**Understand the various investment products available in the marketplace to meet the unique needs of every individual**



## Award in Regulated Pension Transfer Advice

6

RQF level

20

CII credits

N/A

Member designation

100 hrs

Recommended study time per unit

### Overview

The Level 6 Award in Regulated Pension Transfer Advice develops the in-depth knowledge and practical skills needed by anyone seeking to advise on the transfer of safeguarded benefits, an increasingly important part of the advice process following the UK Government's pension reforms.

The Award is suitable for retail investment advisers seeking to undertake pension transfer work and become pension transfer specialists. It is ideal for retail investment advisers, paraplanners, technical consultants and those in financial planning support roles wanting to update their knowledge in this area.

### FCA appropriate qualification

The Award in Regulated Pension Transfer Advice, when combined with an RDR-compliant qualification for retail investment advice, satisfies the appropriate FCA qualification requirements for those wanting to undertake pension transfer activities. This will enable you to meet the qualification requirements to practise in this area and expand your areas of expertise in your professional practice.

Please check our qualification webpage and the FCA Handbook and publications for details of CII qualifications and FCA requirements. We offer further advice on legacy qualifications and the new rules here: [ciigroup.org/en/learning/qualifications/pension-transfers-specialist](https://ciigroup.org/en/learning/qualifications/pension-transfers-specialist)

### Completion requirements

The Award comprises one core unit, providing 20 CII credits on successful completion. These credits can be used towards further CII qualifications.

(AF7) Pension Transfers  
20 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guides and practice tests via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/learning/qualifications/award-in-regulated-pension-transfer-advice-qualification](https://cii.co.uk/learning/qualifications/award-in-regulated-pension-transfer-advice-qualification)



**Develop the in-depth knowledge and practical skills needed to advise on the transfer of safeguarded benefits**



## Advanced Diploma in Financial Planning

**6**

RQF level

**290**

CII credits

**APFS**

Member designation

**100-150 hrs**

Recommended study time per unit

### Overview

The Level 6 Advanced Diploma in Financial Planning builds on existing skills and knowledge, enabling advisers to develop specialist planning capabilities and offer a sophisticated and comprehensive approach to financial management.

To complete the Advanced Diploma, you must already hold one of the following CII qualifications: Diploma in Regulated Financial Planning, Diploma in Financial Planning.

Members who hold the Advanced Diploma in Financial Planning and have at least five years' sector experience are eligible to apply for Chartered status.

### Completion requirements

The Advanced Diploma comprises one core unit and several option units from across the Personal Finance qualifications framework. A minimum of 290 CII credits must be obtained for successful completion.

At least 120 credits must come from the Advanced Diploma units listed below, AF5 being a compulsory unit. A further 40 credits must be at Diploma level or above. The remaining credits can come from any units across the Personal Finance qualifications framework.

See pages 44-45 to discover which units provide Advanced Diploma and Diploma level credits.

**(AF5) Financial Planning Process**  
30 credits

#### Core

**(AF1) Personal Tax and Trust planning**  
30 credits

**(AF4) Investment Planning**  
30 credits

**(AF7) Pension Transfers**  
20 credits

**(AF6) Senior Management and Supervision**  
30 credits

**(AF8) Retirement Income Planning**  
30 credits

#### Option units

#### Included within your Enrolment:

- Study text or case study workbook – digital only or printed and digital
- Assessment entry
- Online support via RevisionMate
- Specimen coursework assignment for AF6 and AF8
- Practice tests available for AF1, AF4 and AF7 via RevisionMate
- There is no study text or RevisionMate access for AF5. To help you with your study, we recommend you use the free practice tests on the AF5 unit page.

#### AF5 Fact Find Video Revision

Fact Find revision videos are available to purchase separately during the two weeks prior to the exam. Find out more [here](#).

#### Find out more and enrol here:

[cii.co.uk/adip-financialplanning](http://cii.co.uk/adip-financialplanning)

**Develop specialist capabilities and offer a sophisticated and comprehensive approach to financial management**



## Certificate in Investment Operations

3

RQF level

25-30

CII credits

N/A

Member designation

60-70 hrs

Recommended study time per unit

### Overview

The Level 3 Certificate in Investment Operations is an introductory qualification that helps you gain the essential knowledge and skills you'll need if you work with investments in an operational role. You'll develop a general understanding of financial services, and gain practical insight into the area of investment operations you choose.

It is ideal for candidates working in a range of administrative and operational roles, such as those working in collective investment scheme administration, individual saving account administration and investment client servicing.

### FCA appropriate qualification

The Certificate in Investment Operations satisfies the FCA qualification requirements for overseers of certain investment operations functions.

### Completion requirements

The Certificate comprises two core units to choose from (CF1 or R01) and FA5, providing 25-30 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-investmentoperations](https://cii.co.uk/cert-investmentoperations)

## Award in Investment Planning (non-UK)

N/A

RQF level (equivalent to level 3)

10

CII credits

CII (Award)

Member designation

60 hrs

Recommended study time per unit

### Overview

The Award in Investment Planning (non-UK) helps you to develop and demonstrate your knowledge of investment products. You'll learn what constitutes professional practice and ethical behaviour.

The Award is suitable for experienced non-UK Financial Advisers and Insurance Agents advising on, or aspiring to advise on, investment planning.

This qualification can only be awarded to non-UK residents.

### Completion requirements

The Award comprises one core unit, providing 10 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-investment-planning](https://cii.co.uk/award-investment-planning)



## Certificate in Securities Advice and Dealing

**4**

RQF level

**70**

CII credits

**CertPFS**

**(Securities)**

Member designation

**50-70 hrs**

Recommended study  
time per unit

### Overview

The Level 4 Certificate in Securities Advice and Dealing will help you develop in-depth knowledge of investments and securities products, the UK taxation system and considerations for appropriate investment recommendations.

It is ideal for anyone seeking to advise or deal in securities and anyone working in related support roles looking to develop knowledge of the market.

### FCA appropriate qualification

The Certificate satisfies the FCA's qualification requirements for anyone advising on or dealing in securities. Diploma in Financial Planning holders should note that passing unit J12 satisfies the FCA's qualification requirements for advising on and dealing in securities.

### Completion requirements

The Certificate comprises four core units, providing 70 CII credits on successful completion. These credits can be used towards further CII qualifications.

**(R01) Financial Services,  
Regulation and Ethics**  
20 credits

**(R02) Investment  
Principles and Risk**  
20 credits

**(R03) Personal Taxation**  
10 credits

**(J12) Security Advice  
and Dealing**  
20 credits

### Core

See pages 44-45 for individual unit assessment method.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

### Find out more and enrol here:

[cii.co.uk/cert-securities](https://cii.co.uk/cert-securities)



**Develop in-depth  
knowledge of  
investments  
and securities  
products and  
considerations  
for appropriate  
investment  
recommendations**



## Certificate in Discretionary Investment Management

4

RQF level

40

CII credits

CertPFS (DM)

Member designation

60-80 hrs

Recommended study  
time per unit

### Overview

The Level 4 Certificate in Discretionary Investment Management develops the wealth strategy and portfolio management skills required for effective discretionary investment management.

The Certificate is also relevant if you outsource this activity, or you're in an investment-related support role and want to develop your knowledge of investments.

### FCA appropriate qualification

The Certificate in Discretionary Investment Management satisfies the FCA's qualification requirements for this class of business.

### Completion requirements

The Certificate comprises two core units, providing 40 CII credits on successful completion. These credits can be used towards further CII qualifications.

(J10) Discretionary  
Investment Management  
20 credits

(R01) Financial Services,  
Regulation and Ethics  
20 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-investmentmanagement](https://cii.co.uk/cert-investmentmanagement)

## Award in Life and Pensions Foundations

2

RQF level

N/A

CII credits

N/A

Member  
designation

40 hrs

Recommended study  
time per unit

### Overview

The Level 2 Award in Life and Pensions Foundations introduces key life and pensions topics, including: customer needs and solutions across pensions, protection, investments and savings; the sector's value to society and the economy; and the importance of professional conduct and maintaining a customer focus.

The Award is particularly suitable if you are new to the sector, or wish to demonstrate and enhance your knowledge. It's equally relevant for those in associated professions or support roles requiring an introduction to life and pensions.

### Completion requirements

The Award comprises one core unit and does not provide any credits on completion.

(LF1) Life and Pensions  
Foundations  
0 credits

#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-lpf](https://cii.co.uk/award-lpf)

## Award in Financial Administration

3

RQF level

25-30

CII credits

N/A

Member designation

60 hrs

Recommended study time per unit

### Overview

The Level 3 Award in Financial Administration is an introductory qualification providing essential knowledge of the financial services sector, the process of investment planning, and the administration of life or pensions business, depending on the unit selected.

Importantly, it satisfies FCA qualification requirements for overseers of certain administrative life and pensions functions.

It is suitable for anyone working in administrative and operational life or pensions roles, or anyone moving in to an administrative overseer role who needs to comply with FCA appropriate qualification requirements.

### FCA appropriate qualification

Units in this qualification meet the FCA's appropriate qualification requirements for the oversight of specific administrative functions depending on option units chosen: CF1 (or R01) + FA1 (for life policies); CF1 (or R01) + FA2 (for stakeholder pension schemes).

### Completion requirements

The Award comprises two core units to choose from (CF1 or R01) and one optional unit to choose from (FA1 or FA2), providing 25-30 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core



#### Option units

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/award-financialadministration](https://cii.co.uk/award-financialadministration)

## Certificate in Regulated Financial Services Operations

3

RQF level

35-40

CII credits

Cert CII (FS)

Member designation

60-70 hrs

Recommended study time per unit

### Overview

The Level 3 Certificate in Regulated Financial Services Operations develops fundamental knowledge of the financial services sector, including regulation, legislation, and overseeing and administering financial products.

It suits those involved in or overseeing the operational delivery of life, pensions or investment products, in addition to other financial services support roles.

The Certificate is an ideal next step for holders of the Award in Financial Administration or Certificate in Investment Operations, requiring completion of one further unit.

### FCA appropriate qualification

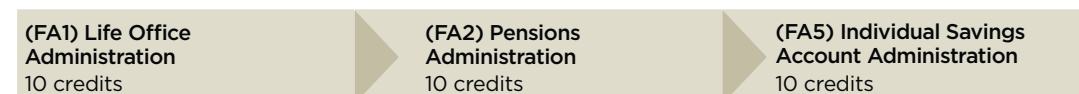
Units in this qualification meet the FCA's appropriate qualification requirements for specific regulated activities depending on option units chosen. Please see the Certificate in Investment Operations and the Award in Financial Administration for details.

### Completion requirements

The Certificate comprises one core unit out of a choice of two (CF1 or R01), and two optional units out of a choice of three (FA1, FA2 or FA5), providing 35-40 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core



#### Option units

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-rfso](https://cii.co.uk/cert-rfso)

## Certificate in Financial Services

<b>3</b>	<b>35-45</b>	<b>Cert CII</b>	<b>Cert CII</b>	<b>50-100 hrs</b>
RQF level	CII credits	<b>(Life and Pensions)</b> Member designation (Life & Pensions route)	<b>(FS)</b> Member designation (General route)	Recommended study time per unit

### Overview

The Level 3 Certificate in Financial Services offers a choice of two learning routes, ideal for those in operational or technical support roles within financial services.

The **life and pensions route** develops knowledge and understanding of the sector's role and its activities. It considers important customer needs, solutions and products, and how individuals and organisations work within the regulatory and legislative environment.

It is particularly suitable for the life, pensions and long-term savings sector, including customer operations back-office staff and contact centre team leaders.

The **general route** develops fundamental knowledge of the financial services sector, including regulation, legislation, customer service, administration, marketing in financial services and key products.

It's ideal if you are providing operational support to financial planners, paraplanners and technical support staff.

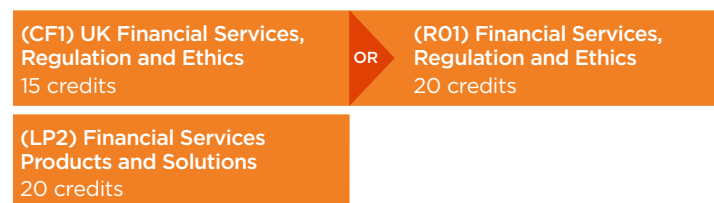
### Completion requirements

The **life and pensions** route comprises three core units, providing 45 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

The **general route** comprises two core units from a choice of three, providing a minimum of 35 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

**Find out more and enrol here:**  
[cii.co.uk/cert-financialservices](https://cii.co.uk/cert-financialservices)

**Consider the financial products and services consumers require at different stages of their lives and how solutions can be developed to satisfy their needs**



## Certificate in Mortgage Advice

**3** RQF level      **35-40** CII credits      **Cert CII (MP)** Member designation      **60-100 hrs** Recommended study time per unit

### Overview

The Level 3 Certificate in Mortgage Advice is essential if you want to be a mortgage adviser, and equally relevant if you work in a support role. It develops an understanding of the sector and the mortgage process and enables advisers to meet individual client needs.

### FCA appropriate qualification

Completion of the Certificate in Mortgage Advice meets the FCA's qualification requirements for mortgage advisers.

### Completion requirements

The Certificate comprises two core units to choose from (CF1 or R01) and CF6, providing 35-40 CII credits on successful completion. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-mortgageadvice](https://cii.co.uk/cert-mortgageadvice)

## Certificate in Equity Release

**3** RQF level      **50-55** CII credits      **Cert CII (MP & ER)** Member designation      **60-100 hrs** Recommended study time per unit

### Overview

The Level 3 Certificate in Equity Release develops advisory skills and offers an understanding of equity release regulation, products, market practice, and customer needs.

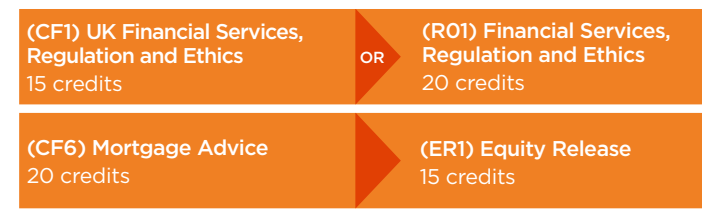
It is suitable for anyone seeking to give mortgage and equity release advice, such as advising on equity release products (both home reversion plans and lifetime mortgages). It is also ideal for anyone working in the mortgage and equity release market in non-advisory roles, for example, technical consultants or support roles.

### FCA appropriate qualification

The Certificate in Equity Release meets the FCA's qualification requirements for mortgage advisers and those advising on equity release schemes.

### Completion requirements

The Certificate comprises three core units to choose from (CF1 or R01), CF6 and ER1. These credits can be used towards further CII qualifications.



#### Core

See pages 44-45 for individual unit assessment method.

#### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

#### Find out more and enrol here:

[cii.co.uk/cert-equityrelease](https://cii.co.uk/cert-equityrelease)

## Certificate in Advanced Mortgage Advice

**4**

RQF level

**55**

CII credits

**Cert SMP**

Member designation

**60-100 hrs**

Recommended study  
time per unit

### Overview

The Level 4 Certificate in Advanced Mortgage Advice will bring you up to speed with recent changes to the mortgage process arising from the Mortgage Market Review.

It is an ideal next step for candidates who hold the Certificate in Mortgage Advice or the Certificate in Equity Release, requiring completion of just one more unit (R07).

### FCA appropriate qualification

The Certificate in Advanced Mortgage Advice goes beyond the FCA's qualification requirements enabling mortgage advisers to continue developing their advice capabilities.

### Completion requirements

The Certificate comprises three core units, providing 55 CII credits on successful completion. These credits can be used towards further CII qualifications.

(CF6) Mortgage Advice  
20 credits

(R01) Financial Services,  
Regulation and Ethics  
20 credits

(R07) Advanced  
Mortgage Advice  
15 credits

### Core

See pages 44-45 for individual unit assessment method.

### Included within your Enrolment:

- Study text – digital only or printed and digital
- Assessment entry
- Online support including exam guide via RevisionMate

**Find out more and enrol here:**

[cii.co.uk/cert-ama](https://cii.co.uk/cert-ama)



**Discover the practitioner's guide to the law, policy and practice of mortgage lending in the UK, while exploring the rules and features of the lending process**



## Certificate in Climate Risk

### 15

CII credits\*

### Cert CRP

Member designation

### 130 hrs

Recommended study  
time per unit

### Overview

Managing climate-related risks and supporting the transition to a low-carbon world are amongst our most significant global challenges. Central banks and financial regulators consider the identification, measurement and disclosure of these risks to be a priority. Recognising the strategic importance of this topic, the Certificate in Climate Risk is the first joint qualification from the Chartered Body Alliance, a joint initiative by the Chartered Insurance Institute, the Chartered Banker Institute and the Chartered Institute for Securities and Investment.

The aim of the Certificate is to develop the learner's professional knowledge, understanding and skills relating to climate change, climate risk and sustainable finance, with a view to supporting customers, clients, colleagues and communities with the transition to a sustainable, low-carbon world.

This single-unit qualification is designed for financial services risk professionals (or aspiring risk professionals) with an understanding of risk management principles and practices. The Certificate is ideal for those who wish to develop their knowledge of climate risk and demonstrate their expertise – wherever they are in the world. No previous knowledge of climate risk is required, but an understanding of risk management principles and financial services practices is assumed.

**\*Please note that the Certificate is delivered and awarded by the Chartered Banker Institute. As the Chartered Insurance Institute is not the awarding organisation for this qualification, candidates can apply (at no cost) for recognition of prior learning if they seek to use the 15 CII credits towards relevant CII qualifications.**

### Completion requirements

The Certificate comprises one core unit: Principles and Practice of Climate Risk.

Principles and Practice  
of Climate Risk

#### Core

Included within your Enrolment:

- Online study guide
- Interactive e-learning modules
- Assessment entry (first exam sitting)

While studying this qualification, you will become a member of two globally recognised Chartered professional bodies – the Chartered Insurance Institute and the Chartered Banker Institute.

Upon completion, candidates will be able to use the Chartered Banker Institute's designation 'Cert CRP' after being certified by the CBI.

**Find out more and enrol here:**  
[shop.ciigroup.org/certificate-in-climate-risk.html](https://shop.ciigroup.org/certificate-in-climate-risk.html)

Develop your understanding and skills relating to climate change, climate risk and sustainable finance



# Supporting your studies



## Enrolment

### Enrolment

Each unit enrolment comes with the essential tools to support your learning.

### Study text

Typically available in printable PDF, eBook and hard copy, the study text encourages structured self-study to help you master the syllabus. Chapters define learning outcomes and can include self-test questions. You will also receive electronic updates highlighting specific industry changes or technical amendments during your enrolment, as well as access to a host of online study support services through our RevisionMate study tool.

### Updating your study text enrolment

#### Available for selected Certificate and Diploma level units

How you update your enrolment depends on the unit:

- For editions-based units, you will receive the edition that immediately follows your expired study text enrolment, with online access to the Study text course on RevisionMate for the remainder of the examination period.
- For written examination units, this will extend your enrolment by 12 months from the end of the previous enrolment and digital copies of any new edition made available during this period will be included on RevisionMate as part of your Study text course.

### RevisionMate

RevisionMate is an online study support tool that helps you revise and access your digital content. Key features can include:

- **Printable PDF and eBook of the study text**
- **Student discussion forum** - share common queries and learn with your peers
- **Quiz questions** - check understanding of the study text as you progress
- **Examination guide** - see below.

### Exam guides and specimen coursework assignments

For MCQ exams, these comprise of a complete specimen exam with answers, highlighting syllabus areas covered and useful hints. For written exams they include past papers with examiners' comments on candidates' performance and key points for inclusion in your answers. Specimen coursework assignments are provided for units which offer mixed assessment or coursework assessment. Current exam guides and specimen coursework assignments are supplied as PDF files and can be found on the unit webpage on the CII website and on RevisionMate.

For certain units, practice tests are also provided on RevisionMate - these are previous exam papers that have been updated for the latest testing position.

Please note, we recommend you sit your exam during your qualification unit's testing/enrolment period, as access to online support materials will end after your enrolment expires. However, a study text renewal option is available if you need it.



# Effective preparation for exam success

## Revision Courses

If you are looking for extra revision support, check out our popular online interactive revision courses on our website.

### Individual Training

Designed to accelerate exam performance, revision courses are provided by highly experienced trainers qualified in the subject matter. Our trainers know how to deliver effective and productive online training sessions, ensuring all candidates are fully engaged to maximise their learning experience.

Revision courses offer you the extra support needed and can really make a difference!

Visit our website to view all our revision courses available or complete the online form here:

1. **Revision courses**
2. **Booking request form**



### Corporate Training

Revision courses are also available for employers to support employees with their qualifications.

The focus and support provided within a live virtual training course can really make a difference in passing an exam.

Our revision courses for businesses typically run over two days, offering candidates sufficient time to grasp the essential areas of an exam syllabus as a supplement to their own learning.

Depending on your needs, the duration and depth of these courses can be tailored for different audiences at different stages in their learning.

Through our network of expert trainers, we can also offer training for all our CII examination units. If you have any specific exam preparation needs, please get in touch.

For corporate orders and business enquiries about our revision courses, get in touch by email to: **business.enquiries@cii.co.uk**

**Find out more here:**  
[cii.co.uk/learning/training](https://cii.co.uk/learning/training)



# Technical training workshops



## Technical training workshops

Whether you are looking to broaden your technical knowledge, stay sharp or keep abreast of developments in the ever-evolving professional landscape, our comprehensive selection of technical training workshops has something to offer.

### Individual Training

Designed to develop your understanding of key topics, from an introductory level to specialist fields of expertise, our technical workshops are here to help.

Delivered by highly experienced trainers, qualified in the subject matter. Our trainers know how to deliver effective and productive online training sessions ensuring all candidates are fully engaged to maximise their learning experience.

Visit our **website** to view all our available technical training workshops.

### Corporate Training

Technical training workshops are also available for employers to support employees with their development.

The focus and support provided within a live virtual training course can really make a difference in developing individuals and teams knowledge and performance.

Our technical training workshops for businesses can be offered as half-day, to 2-day sessions. Depending on your needs the duration and depth of these courses can be tailored for different audiences at different stages of their learning too.

Through our network of expert trainers, we can also offer training for all our CII exam units. If you have any technical training, or exam revision support needs, please get in touch by email to: **[business.enquiries@cii.co.uk](mailto:business.enquiries@cii.co.uk)**

**Find out more here:**  
[cii.co.uk/learning/training](https://cii.co.uk/learning/training)



# Study with confidence



## Enrolment plus

### Upgrade to Enrolment plus

Enrolment plus builds on a standard Enrolment with the additional study aids available for your unit, giving you access to a range of study support and helping you pass first time.

Head to your qualification webpage to see if Enrolment plus is available for your units.

### Additional study components typically include:

#### Key facts booklet

##### Available for selected Certificate and Diploma level units

Summarising the key information contained in the study text, a key facts booklet is more portable than a study text and is perfect for just focusing on the high-level syllabus requirements. Available in digital and print formats.

#### E-learn

##### Available for selected Certificate and Diploma level units

Delivered via RevisionMate, this online tutorial provides interactive study, backed by an assessment tool to check understanding as you progress with your studies. This is designed to complement, not replace, the primary study text. It provides visually engaging and therefore memorable learning. It covers key and difficult topics only, not the entire syllabus.

#### Knowledge Checker

##### Available for selected units

Delivered online through RevisionMate, each knowledge checker contains between 150 and 300 questions (depending on the unit) and provides comprehensive, flexible and

interactive self-testing of the unit syllabus. Question feedback is provided in the form of a chapter reference to the specific areas being tested in the official CII study text for the unit.

A knowledge checker is designed to support your learning by testing your understanding as you progress through your studies. Please note, knowledge checkers are not past papers. While questions are designed to check knowledge of the unit syllabus to assist with your learning, they are not a product of the same development process as the actual CII examination question bank and are not intended to be used as mock exam questions.

#### Audio revision

##### Available for selected Diploma in Regulated Financial Planning and Advanced Diploma in Financial Planning units

MP3 audio material for RO units covers the key elements of each subject. The AF options cover key Diploma learning points that underpin application at Advanced level, together with exam technique guidance. Delivered via RevisionMate, audio files are simple to download and are ideal for on-the-go study.

Please note, whilst accessing additional study aids via Enrolment plus is cheaper than if you were to purchase them separately, individual components are still available to purchase on their own. Head to your unit webpages for more information.



# A sign of your achievement

## Our membership designations demonstrate your achievement and professional aspiration

As a member, you can use your designation on personal communications to indicate qualification completion.

Reflecting our full qualifications framework, designations are available at Award, Certificate, Diploma and Advanced Diploma level. Holders of the Advanced Diploma are likely to be eligible to use the relevant Chartered title. In some instances, discipline specific designations can be used to determine your area of specialism.

## Member designations

Designations by level	Designation	Qualification/Programme held by members
<b>Fellowship</b>	FCII	CII Fellowship
	FPFS	PFS Fellowship
<b>Advanced Diploma</b>	ACII	Advanced Diploma in Insurance
	APFS	Advanced Diploma in Financial Planning
<b>Diploma</b>	DipCII (Claims)	Diploma in Insurance, including units: M85 or 820
	DipCII	Diploma in Insurance
	DipPFS	Diploma in Regulated Financial Planning or the Diploma in Financial Planning
<b>Certificate</b>	Cert CII	Certificate in Insurance, Certificate in Insurance and Financial Services (non-UK) or the Certificate in Motor Insurance (India)
	Cert CII (Claims)	Certificate in Insurance, including one of the following units: IF4, M85 or 820
	Cert CII (Life and Pensions)	Certificate in Financial Services via the life and pensions route
	Cert CII (London Market)	Certificate in London Market Insurance; or Certificate in Insurance, by a route including the Award in London Market Insurance
	Cert CII (Health and Protection)	Certificate in Insurance, including at least two of the following units: IF7, R05, GR1
	Cert CII (Protection)	Certificate in Insurance, including units R05 and IF9
	Cert CII (Insurance Broking)	Certificate in Insurance, including one of the following units: I10, M81, 930
	Cert CII (Customer Service)	Certificate in Insurance, including unit IF9
	Cert SMP	Members of the Society of Mortgage Professionals holding the Certificate in Advanced Mortgage Advice
	Cert CII (MP)	Members of the Society of Mortgage Professionals holding the Certificate in Mortgage Advice
	Certs CII (MP & ER)	Members of the Society of Mortgage Professionals holding the Certificate in Equity Release
	Cert CII (FS)	Certificate in Regulated Financial Services Operations or Certificate in Financial Services via the general route
	CertPFS (Paraplanning)	Certificate in Paraplanning
	CertPFS (Securities)	Certificate in Securities Advice and Dealing
	CertPFS (DM)	Certificate in Discretionary Investment Management
<b>Award</b>	CII (Award)	Award in Bancassurance (non-UK)
		Award in Customer Service in Insurance (non-UK)
		Award in Financial Planning (non-UK)
		Award in General Insurance (non-UK)
		Award in Investment Planning (non-UK)
		Award in Financial Planning (Hong Kong)
		Award in General Insurance (Hong Kong)
		Award in Motor Insurance Claims and Underwriting (India)
	Award in Motor Insurance Products and Policies (India)	



# A commitment to professional standards



## Chartered status



Chartered  
Chartered Insurance Institute

Chartered status is the globally recognised badge of professionalism among employers, consumers and businesses. It demonstrates your commitment to putting customers first, upholding ethical standards, and maintaining your technical knowledge.

“It is very important to me that the financial planning industry becomes recognised as a leader in professionalism, integrity and trust. This is at the heart of everything I do and achieving Chartered status, in my eyes, is the benchmark that everyone in the industry should aspire to and also ensures that there is a framework in place for industry goals to be achieved.”

**Max Folland**  
Chartered Financial Planner

### Accredited by your professional body

The Chartered Insurance Institute awards Chartered status to members holding the Advanced Diploma. You must also have at least five years' experience within the insurance and/or personal finance profession.

### Wearing the badge with pride

Attaining Chartered status is challenging and takes commitment. However, once you have achieved the accolade, you can proudly demonstrate your commitment by applying the Chartered logo to your stationery and personal communications.

For more information and to apply, visit:

**[cii.co.uk/chartered](https://cii.co.uk/chartered)**

### Chartered Designations

Chartered Insurer

Chartered Insurance Practitioner

Chartered Insurance Broker

Chartered Insurance Risk Manager

Chartered Financial Planner

Chartered Insurance Underwriting Agent



# A passion for professionalism



## Fellowship

Fellowship status demonstrates to the world that you have attained and maintained the highest and most prestigious level of professional achievement. Holders of the Advanced Diploma who meet the full eligibility requirements have the opportunity to apply for Fellowship.

The Fellowship programme has been designed on the basis that each individual is in the best position to evaluate what development needs they have and how best to address these needs. The programme is designed to give you control of the way you progress your own career while also working towards Fellowship. It gives you the ability to select a path to Fellowship which fits your own skills, interests and development needs.

### FCII Programme

#### Completion requirements:

- Complete the Advanced Diploma/ Associateship
- Pass the Business Ethics programme
- Submit a Major achievement (four options available)
- Submit three years' Continuous Professional Development
- Write a statement of personal development.

Full details can be found online at:

[cii.co.uk/learning/qualifications/fellowship-qualification](https://cii.co.uk/learning/qualifications/fellowship-qualification)

For further guidance and support prior to or during your FCII application, the Fellowship Advisory Service is on-hand.

To contact the Fellowship Advisory Service email: [societies.fas@cii.co.uk](mailto:societies.fas@cii.co.uk)

### FPFS

#### Completion requirements:

- A total of 350 credits are required to complete the Fellowship
- This must include obtaining 290 credits through completion of the Advanced Diploma in Financial Planning
- The remaining 60 credits can come from a combination of:
  - passing additional CII personal finance qualification units
  - recognition of prior learning for non-CII regulated qualifications
  - applying for PFS Fellowship: Membership Credits which are obtained via non-regulated qualifications.

Full details can be found online at:

[theifs.org/membership/join-us/fellow/](https://theifs.org/membership/join-us/fellow/)

For further guidance and support contact our Customer Service team:

T: **+44 (0)20 8989 8464**

E: [customer.serv@cii.co.uk](mailto:customer.serv@cii.co.uk)



# Your next steps



## Your next steps

The best way to begin your study journey is to visit us online. Go to [cii.co.uk/qualifications](https://cii.co.uk/qualifications) where you can find more details on our qualifications.

If you cannot find what you are looking for, please contact Customer Service by calling **+44 (0)20 8989 8464** or by emailing [customer.serv@cii.co.uk](mailto:customer.serv@cii.co.uk)


For corporate enquiries, please email us at [business.enquiries@cii.co.uk](mailto:business.enquiries@cii.co.uk)

Chartered Insurance Institute

Tel: +44 (0)20 8989 8464

[customer.serv@cii.co.uk](mailto:customer.serv@cii.co.uk)

[cii.co.uk](http://cii.co.uk)

 Chartered Insurance Institute

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**2024**

**qualifications: Your guide to studying with us**